





- 5 SMEs locate less than 1% of their budgets on R+D activities
- On these 5 SMEs, the amount located to R+D goes from 6,500€ to 115,000€
- Smaller companies (TAG and Tombaksolar) dedicate 21% (74,000€) and 32% (94,000€) of budgets
- Tombaksolar data are estimated

- #### → BUSSINES PANEL MEETING
- Scheduled to take place on the end of november. Not hold yet. In collaboration with CIDEM, Funditec tried to include the Super-Sme project on the agenda of one of the meetings of dissemination of CIDEM Networks.
 - Validation of the analysis by more than 70 SMEs attending (average) to the meetings, plus Bussiness Panel.
 - Political and administrative reasons influencing the plan
 - Alternatives:
 - Bussiness panel meeting itself at Funditec or Terrassa Trade Chamber premises
 - Telephonic-face to face validation

BASIC RESULTS OF SMEs QUESTIONNAIRES



- No services received or demanded regarding Licensing. For 3 SMEs this service is actually not delivered by the S&T system
- The opinion of some SMEs regarding Human capital mobility and Networking are contradictory. There are actually services that cover those areas but the lack of information about is expressed in the opinion of unavailability.

FIRST CONCLUSIONS



→ A first approach to matching offer-demand of S&T services shows:

- Clear positioning of selected intermediaries around 4 to 5 core services (Collective Actions, Support for technological and scientific cooperation, Support for new product and service development and Assistance in accessing public funding for RDTI activities)
- Clear demand and use by participating SMEs of 2-3 core services (Collective Actions, Support for new product and service development and Assistance in accessing public funding for RDTI activities)
- Contradictory opinions about availability of services:
 - 3 of the S&T intermediaries selected offer services of Licensing (CIDEM, UdGOITT and FBG, not core activity), and 2 offer Human capital mobility (Terrassa Trade Chamber and UdGOITT). Not a core activity.



- 3 SMEs consider Licensing as a not available service. As said, it is an offered service, though not established as core activity
- 4 SMEs consider Human capital mobility as a not available service, though one of the companies of the panel has actually received the service from an intermediary. 2 of those SMEs expressed mainly their ignorance about how to reach the service, more than the unavailability of it.
- 3 SMEs manifested that Networking and Clustering was unavailable. Meanwhile, 2 SMEs of the same panel are getting services in that area.

OPINIONS EXPRESSED BY SMEs	
STRENGTHS	WEAKNESSES
<ul style="list-style-type: none"> → High level of professionalization → Big range of services offered → High level of coordination in between actors of the system → Growing specialization of actors → Strong model of management the support of SMEs → High political compromise to increase system of support to SMEs 	<ul style="list-style-type: none"> → Too many actors involved → Lack of infrastructures (basic and specialized) → Not enough tailor made services for specific needs → Lack of support for a mentality change → Too much bureaucracy → Exigent model in terms of resources and time


